

RICHARD MINTZER CLU

**5551 Jewel Creek Court
Boulder, Colorado 80301
Phone: (303) 530 0859**

EDUCATIONAL HISTORY

State University of New York Farmingdale, N.Y

Degree in Marketing and Merchandising

American Society of CLU&ChFC Bryn Mawr, Pa.

WORK HISTORY

Martin Brokerage Co.

Rockville Centre N.Y.

President June 1963-May 1988

Overall management of a regional property and casualty general agency with special attention to company- agency disputes, producer issues, insurance industry procedures and standards, coverage consultation, sales management, and marketing .

Median Agency

Rockville Centre, N.Y.

Partner June 1975-May 1988

Median Agency was a wholly owned subsidiary of Martin Brokerage Co. specializing in individual and group life and health coverage . The marketing of these products was used to further the financial and employee benefit goals of our personal and corporate clients. My role with this organization was similar to that of Martin Brokerage Co.

K and C Agency

Valley Stream, N.Y.

Consultant November 1989-March 1991

The scope of my consultancy was to recruit, contract and train a sales force and enhance my clients access to the marketplace.

Community College of Aurora

Aurora Co.

Director of Insurance Education June 1992-September 2001

I created this department and I was responsible for all facets of the program. My duties included curriculum creation, instruction, student recruiting, faculty selection and marketing.

Richard Mintzer Associates LLC

Managing Partner May 1999 Present Boulder Colorado

As an outgrowth of my career at the community college I have been asked to participate in various matters relating to the insurance industry as a consultant and expert witness. While equipped to handle most insurance issues I place special emphasis on agent company disputes, standards and practices and the general area of the claims environment

INDUSTRY HONORS

Recipient of the Chartered Life Underwriters Degree

President of the St. Paul Producers Council and the Home Insurance Quality Agents Committee

Advantage Agent Award by the Zurich Insurance Co.