

DOUGLAS R. McSWANE, MBA, LHIC

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EXPERIENCE

ROBERT HUGHES ASSOCIATES, INC. (2001 to date)

Mr. McSwane joined RHA as an Associate effective January 1, 2001. Mr. McSwane provides a broad range of consultant services and litigation support to those involved in the healthcare and health insurance industries.

CLIENT LIST INCLUDES:

Providers

Hospitals
Long Term Care Facilities
Physicians
Ambulatory Surgery Centers
Home Health Agencies
Clinical Laboratories
Diagnostic Radiology
Chemotherapy/Radiation Therapy
Durable Medical Equipment Suppliers

Other

Attorneys
Certified Public Accountants
Consultants
Third Party Payors

SERVICES:

Healthcare providers contract with and receive reimbursement from third party payors which include government programs (Medicare, Medicaid, CHAMPUS, etc), Insurance Companies, Manager Care Organizations (MCO), Workers Comp and Third Party Administrators (TPA).

The services Mr. McSwane provides clients concerning Provider/Third Party Relationships include:

- 1) Employee Benefit Contracts
- 2) Compliance or non-compliance with all administrative laws, rules and regulations that govern the relationships
- 3) Bad Faith/Deceptive trade
- 4) Fraud and Abuse
- 5) Procedure coding, charges and billing issues
- 6) Proper documentation as to level of care and medical necessity for services billed
- 7) Conduct educational seminars and workshops.

MCSWANE & ASSOCIATES (1990-2001)

As an independent healthcare consultant Mr. McSwane provided the broad range of consultation and litigation support services to his clients as shown above.

HAROLD WHITTINGTON & ASSOCIATES (1987-1989)

As Health Care Consultant, Mr. McSwane's job functions included:

- 1) Provide consultation services in matters pertaining to hospital-based physician contracts, partnership agreements and employment contracts.
- 2) Third party reimbursement issues with emphasis on Medicare and Medicaid.
- 3) Medicare and Medicaid audits, overpayment refunds, fair hearings, etc.
- 4) Office automation needs, selection of proper computer system and installation of system.

HEALTHCARE COMPUTER, INC. (1981 - 1987)

As President, Mr. McSwane was responsible for all administrative functions with primary emphasis on marketing, installing, training and operating computer systems for providers of health care.

BLUE CROSS/BLUE SHIELD OF TX/MEDICARE INTERMEDIARY AND CARRIER FOR MEDICARE AND MEDICAID (1967-1980)

As Senior Director of Provider Relations, Mr. McSwane's responsibilities included:

- 1) Benefit Plan Development (Blue Cross & Blue Shield) - Development of new benefit plans to be marketed by Blue Cross/Blue Shield both to the local and national market.
- 2) Provider Contracts (Blue Cross/Medicare/Medicaid) - Development of contracts with providers and the administrative programs to monitor compliance. Hospital charges were negotiated and hospital inspections were performed to determine if they qualified for provider membership. Monitor compliance with rules and regulations that govern Medicare and Medicaid programs.
- 3) Fraud and Abuse (Blue Cross/Medicare/Medicaid) - Development of programs to identify possible fraud and/or abuse by providers. Once identified, develop and administer programs to prosecute offenders.
- 4) Claims Administration (Blue Cross/Medicare/Medicaid) - Development of claims administration procedures and guidelines both for the national and local programs.
- 5) Provider Education (Blue Cross/Medicare/Medicaid) - Conduct seminars to educate provider on all aspects of their relationship with Blue Cross/Blue Shield.

- 6) Health Planning (Blue Cross/Medicare/Medicaid) - Development and administration of health planning programs and the programs to monitor compliance, both on a national and local level.
- 7) Procedure Manuals - development of procedure manuals to facilitate the operation between Blue Cross/Blue Shield, Medicare and Medicaid and its customers.

LEVELLAND CLINIC & HOSPITAL

Levelland Clinic and Hospital was a physician-owned clinic and hospital. As Administrator, Mr. McSwane was responsible for all administrative functions, including human resources, insurance claims administration, compliance with rules and regulations, both state and federal, and medical staff.

EDUCATION

MBA - Health Services Administration
University of Dallas

BBA - Business Management
Texas Tech University

LICENSE

Life and Health Insurance Counselor

ORGANIZATIONS

National Association of Health Care Consultants (NAHCC)

Medical Group Management Association (MGMA)

Texas Association of Business and Chambers of Commerce (TABCC) (formally)