

Burl Daniel Associates  
Burl Daniel, CPCU, CIC, CRM  
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1975 Bachelor of Business Administration, Insurance University of Texas, Austin  
1975-76 Assistant Insurance and Risk Manager, Gulf States Utilities, Beaumont, TX.  
1976-79 Overseas  
1979-84 Producer/Principal: Dickerson-Llewellyn Agency, Fort Worth, TX  
1981-83 Insurance Lecturer, University of Texas at Arlington, College of Business  
1984 Insurance Lecturer, Tarrant County College  
1984-88 Producer/Owner: Burl Daniel General Insurance, Fort Worth, TX  
1985-87 Board Member: Independent Insurance Agents of Tarrant County  
1988-2001 Producer/Principal: Milrany Scott Insurance/AIS Agency Fort Worth, TX  
2001-04 Sr. Vice President, Frost Insurance Agency

1979-Present Primary duties have been serving as broker for varied commercial clients including professionals, manufacturers, contractors, distributors, services. Account services included account sales, coverage structure advice, negotiation with carriers (placement and claims), and other general service required from insurance buyers. Service area included primarily: Property-Casualty lines, including Automobile, Workers Compensation, General Liability, Umbrella, Directors & Officers, Professional, Marine

1989 CPCU: Chartered Property Casualty Underwriter designation  
1991-95 Officer Fort Worth Chapter CPCU; President 1994-95  
1993 CIC: Certified Insurance Counselor designation  
2001 CRM: Certified Risk Manager designation

Licenses held: Risk Managers License, Local Recording Agent, Group I Life, Group II Life, HMO

References available upon request

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**Areas of Expertise:**

Property/Casualty Insurance  
Policy Analysis & Interpretation  
Agency Management & Practices  
Claims Handling  
Bad Faith  
Excess & Surplus Lines  
Worker's Compensation  
Directors & Officers Coverage  
Employment Practices Coverage  
General Liability (including Products/Completed Operations)  
Automobile  
Umbrella

**Services:**

Expert Witness and Litigation Support  
Insurance Archaeology

Risk Management and Insurance Consulting  
Claims Negotiation

**Professional Experience:**

Thirty-one year insurance career, past twenty-five serving as broker representing clients in a variety of industries. Sample clients include oil jobbers, manufacturers, distribution, construction (artisan and general contractors), non-profit organizations, trucking, insurance companies. Assisted clients with all Property/Casualty matters: coverage analysis/design, carrier negotiations, claims, audits, risk management, contract issues. Insurance management on behalf of clients included all lines of Property/Casualty coverages.

**Education/Professional Designations:**

BBA, Insurance; University of Texas at Austin  
Chartered Property Casualty Underwriter (CPCU)  
Certified Insurance Counselor (CIC)  
Certified Risk Manager (CRM)

**Geographical Area:**

No limitations

Client references available upon request.